



CULTIVATE
LANCASTER

Cultivate Lancaster

Connecting entrepreneurs, small businesses, and nonprofit leaders in the **Greater Lancaster** area with the right help at every stage

Joella Gamon | September 16, 2026

Lancaster's Small Business Community is Large – and Growing

A graphic consisting of two overlapping rounded rectangles. The background rectangle is dark blue. The foreground rectangle is light blue with a dark blue border. Centered in the foreground rectangle is the text "13,700+ Small Businesses" in a large, black, sans-serif font.

13,700+
Small
Businesses

Lancaster's Small Business Community is Large – and Growing

13,700+
Small
Businesses

80% with <
20
employees

Lancaster's Small Business Community is Large – and Growing

13,700+ Small
Businesses

80% with < 20
employees

48,000 sole
proprietorships

Lancaster's Small Business Community is Large – and Growing

13,700+ Small
Businesses

80% with < 20
employees

48,000 sole
proprietorships

18% growth in
starts 2010-23

Lancaster's Small Business Community is Large – and Growing

13,700+ Small
Businesses

80% with < 20
employees

48,000 sole
proprietorships

18% growth in
starts 2010-23

Lots of opportunity mentoring and service support!



One Door to Lancaster's Business-Support Network



One Door to Lancaster's Business-Support Network

- Find the right help faster



One Door to Lancaster's Business-Support Network

- Find the right help faster
- Connect with trusted local resources



One Door to Lancaster's Business-Support Network

- Find the right help faster
- Connect with trusted local resources
- Get free, confidential business mentoring



One Door to Lancaster's Business-Support Network

- Find the right help faster
- Connect with trusted local resources
- Get free, confidential business mentoring
- Navigate the next step with confidence



One Door to Lancaster's Business-Support Network

- Find the right help faster
- Connect with trusted local resources
- Get free, confidential business mentoring
- Navigate the next step with confidence
- Access and guidance to startup funding resources



One Door to Lancaster's Business-Support Network

- Find the right help faster
- Connect with trusted local resources
- Get free, confidential business mentoring
- Navigate the next step with confidence
- Access and guidance to startup funding resources
- Awareness of local events



Built by Lancaster, for Lancaster



**2018 – LOCAL
ORGANIZATIONS FORM THE
COALITION**

Built by Lancaster, for Lancaster



**2018 – LOCAL
ORGANIZATIONS FORM THE
COALITION**

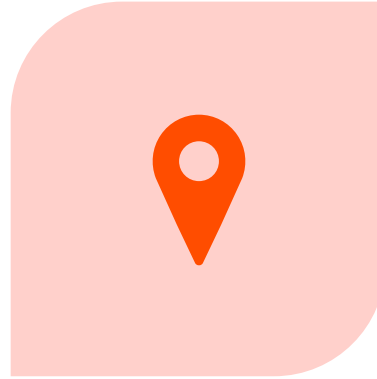


**2023 – CULTIVATE
LANCASTER LAUNCHES AS
A CENTRAL HUB**

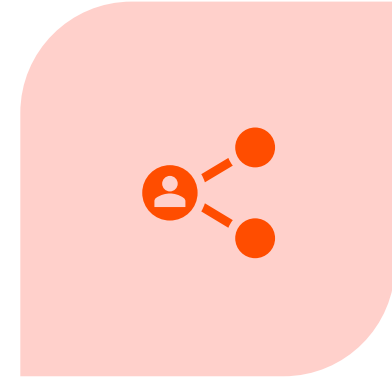
Built by Lancaster, for Lancaster



**2018 – LOCAL
ORGANIZATIONS FORM
THE COALITION**



**2023 – CULTIVATE
LANCASTER LAUNCHES
AS A CENTRAL HUB**



**2026 – BUSINESS
MENTORING,
VOLUNTEER TEAM,
NEW DIGITAL HUB**



Everything You Need to Build, Grow, and Thrive — Right Here.

We connect you to the resources, organizations, and mentors that entrepreneurs, business owners and nonprofit leaders need to succeed — no guesswork required.

The New CultivateLancaster.com

One door to Greater Lancaster's business-support network.

Resources & Toolkits

— DOWNLOAD & GO

Toolkit

Free, ready-to-use guides, templates, and worksheets to help you start and grow.

FILTERS

CLEAR ALL

BUSINESS STAGE

☐ Growth and Beyond

1

☐ Ideation

2

☐ Launch

1

☐ Pre-Launch

4

☐ Transition/Closure

0

CATEGORY

☐ Business Brokers

0

☐ Business Classes

0

☐ Co-Working Spaces

0

☐ Commercial Real Estate

0

☐ CRM

0

☐ Energy and Environmental Services

0

Q Search providers...

Business Concept Outline

MARKETING • CULTIVATE LANCASTER

Company Description Worksheet

MARKETING • CULTIVATE LANCASTER

Finanta 5C's of Credit

FUNDING SOURCES • FINANTA

CULTIVATE LANCASTER

ResourcesMentorsFundingEvents

SERVICE PROVIDERS

Find a service provider

Browse Greater Lancaster's business-support network. Filter by business stage and service type to find the right provider.

3 RESULTS

FILTERS

CLEAR ALL

YOUR STAGE

TYPE OF SERVICE

☐ Business Brokers

1

☐ Business Classes

3

☐ Co-Working Spaces

2

☐ Commercial Real Estate

1

☐ CRM

1

☐ Energy and Environmental Services

1

☐ Financial Advisors

2

☐ Financial Services

3

☐ Funding Sources

5

☐ Human Resources

0

☐ Incubators / Accelerators

3

☐ Insurance

7

Q Search providers...

FILTERING BY

Insurance

Clear all

INSURANCE

Engle Hambright & Davies, INC (EHD)

Lancaster, PA

Independent Insurance broker in Lancaster County for 130 years. We work to learn and understand your business to provide a tailored and holistic insurance solution. In our professional...

VIEW PROFILE

INSURANCE

Baron Insurance Group

We help families and business find confidence and peace of mind since 1965.

VIEW PROFILE

INSURANCE

Susquehanna Insurance

VIEW PROFILE



Trusted local providers and practical business tools

Business Mentoring



Business and Nonprofit Mentors

Starting or growing a business is a lot easier with someone in your corner. That's what our Business Mentors are here for.

Request a Mentor

Become a Mentor

Free, confidential guidance from experienced mentors



Find a service provider

Browse Greater Lancaster's business-support network. Filter by business stage and service type to find the right provider.

FILTERS

CLEAR ALL

YOUR STAGE

TYPE OF SERVICE

☐ Business Brokers

☐ Business Classes

☐ Co-Working Spaces

☐ Commercial Real Estate

☐ CRM

☐ Energy and Environmental Services

☐ Financial Advisors

☐ Financial Services

☐ Funding Sources

☐ Human Resources

☐ Incubators / Accelerators

☐ Insurance

☐ IT

☐ Legal

☐ Logistics

☐ Manufacturing

☐ Marketing

☒ Mentoring

1

3

2

1

1

1

2

3

5

0

3

3

2

2

0

0

4

3

Q Search providers...

FILTERING BY

Mentoring

Clear all

BUSINESS BROKERS • FUNDING SOURCES •

INCUBATORS / ACCELERATORS • MARKETING •

MENTORING

Lancaster City Alliance

Lancaster, PA

Lancaster City Alliance (LCA) is a nonprofit organization dedicated to ensuring Lancaster City is a clean, safe, and vibrant. Through strong partnerships with businesses, residents, government, nonprofits, and...

VIEW PROFILE

MENTORING

SCORE Susquehanna Valley

Lancaster, PA

SCORE Susquehanna Valley is the local chapter of SCORE, a national mentoring organization serving small businesses, entrepreneurs, and non-profits. We provide free, expert mentoring and practical business guidance...

VIEW PROFILE

BUSINESS CLASSES • FUNDING SOURCES •

INCUBATORS / ACCELERATORS • MENTORING •

NETWORKING EVENTS AND PROGRAMS

ASSETS

LANCASTER CITY ALLIANCE

SCORE

ASSETS

3 RESULTS

6

Events

Stages of Business

About

Contact

FAQs

Donate

Choose your language: English

CULTIVATE
LANCASTER

Resources

Mentors

Funding

Events

Upcoming Events

Stay connected with what's happening in our community.

Q Search for events

< > Today

Upcoming

September 2026

THU
10

September 10 @ 5:30 pm - 8:00 pm

Connect. Learn. Grow. An Idea Exchange for Small Businesses

This gathering is an opportunity to meet other local business owners, share experiences, exchange ideas, and connect with service providers Co-Sponsored by Cultivate Lancaster and The Candy Factory

Other Upcoming Events

Lancaster Chamber of Commerce

See Events

Assets

See Events

Northern Lancaster Chamber

See Events

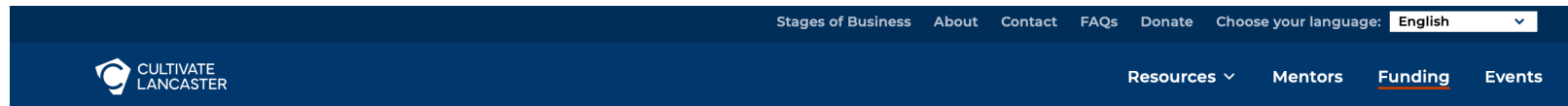
Lebanon Valley Chamber

See Events



Workshops, programs and local events

Funding



Ready for Funding? Let's Get You There.

Getting funded starts with getting prepared. Here's your roadmap to funding readiness. There's no quick fix when it comes to funding — every option carries its own cost and risk, so the smartest move is to go in prepared.

Building a business takes hard work — and often, it takes capital, too. Covering start-up costs, expanding your products, entering new markets, or investing in your operations — funding can make the difference. Before you apply, request a mentor. They'll help make sure your request is strong from the start.

Have a Complete Business Plan

Your plan tells your story: what you offer, who your customers are, your competition, and your marketing and sales approach. Include the numbers, too — revenue, expenses, cash flow, and how much funding you need. Once you have your plan, you'll create a financial forecast — the



Business Stages

Stages of Business

About

Contact

FAQs

Donate

Choose your language: English

CULTIVATE
LANCASTER

Resources

Mentors

Funding

Events

STAGES OF BUSINESS

Stages of Business

A clear path from idea to growth. Follow the phases, and tap into local help and Cultivate's own tools at each step!

Where are you in your journey?

Pick a stage to jump to its steps and the right next moves.



Ideation

I'm exploring an idea.

SEE STEPS →



Pre-Launch

I'm planning and getting ready.

SEE STEPS →



Launch

I'm opening for business.

SEE STEPS →



Growth & Beyond

I'm open and want to grow stronger.

SEE STEPS →



Transition/Closure

I'm winding down, selling, or moving on.

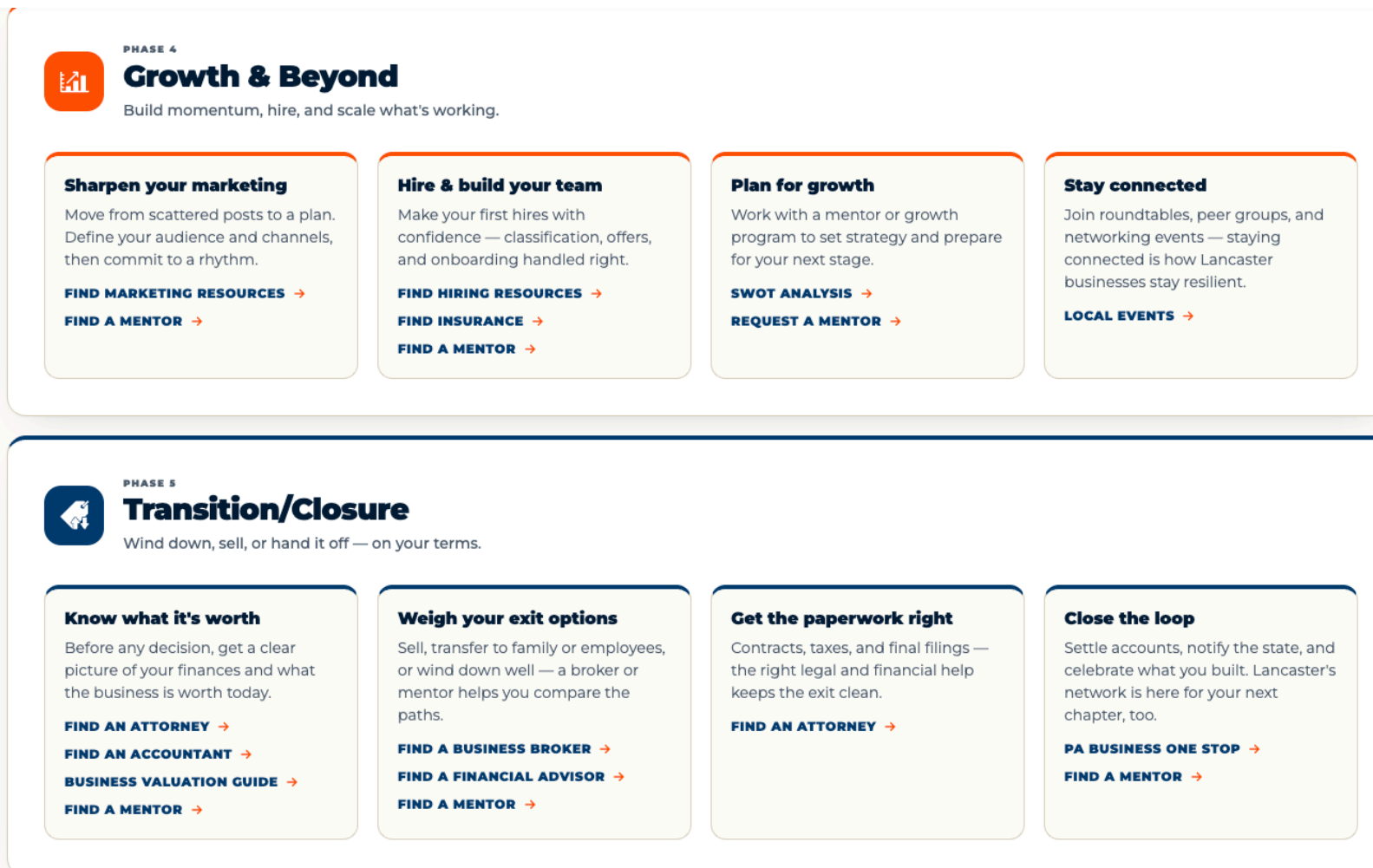
SEE STEPS →

Clear next steps from idea through growth and transition

© 2026 Cultivate Lancaster | CultivateLancaster.com

9

Business Stages



Clear next steps from idea through growth and transition



Help Us Connect More People with the Right Support Questions?



Visit CultivateLancaster.com to join the ecosystem