



LCCCA/LCCC Update For Lancaster City Merchants January 15, 2025





- ✓ HVS Economic LCCC Impact Study Economic Impact Study Update Results
- Lancaster County Convention Center/Lancaster City Alliance Joint Business Survey Results
- ✓ 2024 Lancaster County Convention Center Freedom Hall Activity & future projections.

✓ 2024 LCCCA Recap





Economic Impact Study Update Results

Lancaster County Convention Center



Tom Hazinski 12/3/2024

Historical Event Demand

Number of Events

2023 marked a record year for attendance at the LCCC

■ Attendee Days ■ Attendees ■ Occupied Room Nights 300,000 250,000 200,000 150,000 100,000 50,000



LANCASTER

Impact Summary

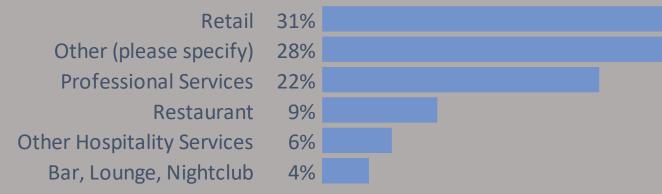
Summary of Economic and Fiscal Impacts (2024 Dollars)

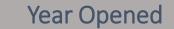
	2021	2022	2023 Total
City of Lancaster			
Economic Impact (millions)	\$6.9	\$43.1	\$56.2 \$106.2
Fiscal Impact (thousands)	20.3	131.6	172.3 324.2
Full-time Equivalent Jobs	50	320	420 -
Lancaster County			
Economic Impact (millions)	\$5.8	\$37.9	\$56.1 \$99.8
Fiscal Impact (thousands)	31.8	320.8	416.9 769.5
Full-time Equivalent Jobs	42	284	373 -
Commonwealth of Pennsylvania			
Economic Impact (millions)	\$0.9	\$4.4	\$5.4 \$10.7
Fiscal Impact (thousands)	60.8	361.0	447.3 869.1
Full-time Equivalent Jobs	6	28	35 -

Lancaster Merchant Survey

We asked Lancaster Merchants about their businesses

Type of Business Owned





Before 2010	60%	
2011-2020	21%	
2021-Present	19%	





LANCASTER COUNTY CONVENTION CENTER AUTHORITY

Amount of Business Activity

Most merchants see noticeable activity from LCCC events

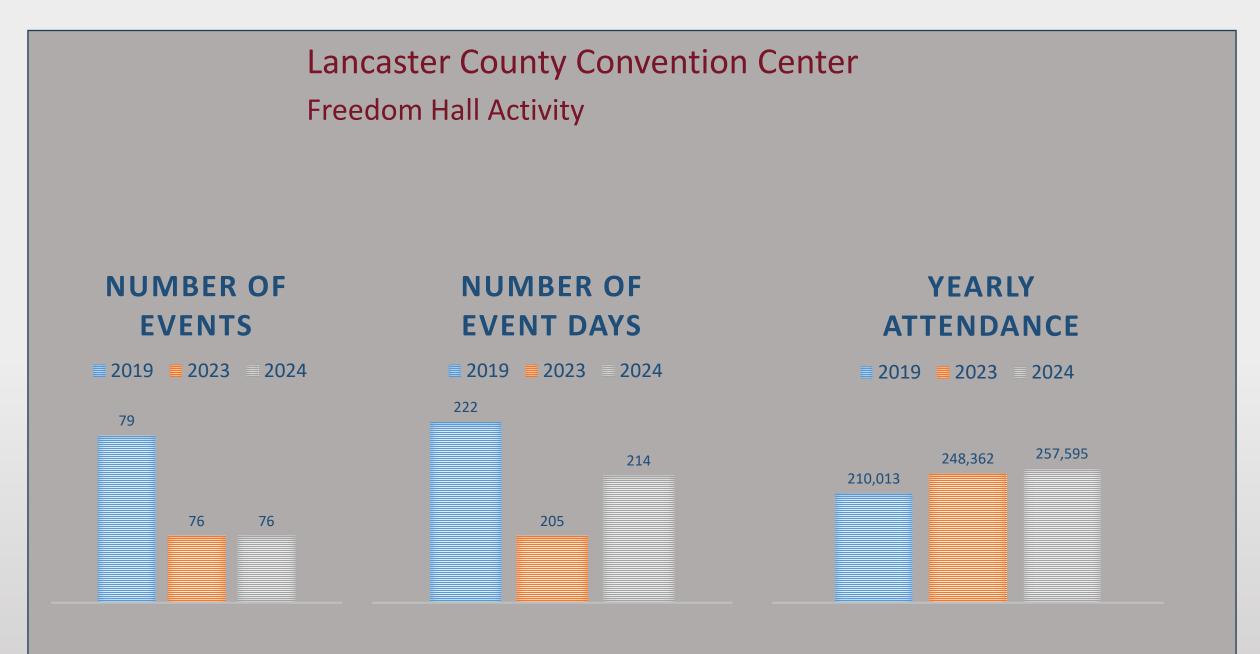
How Much Does Business Increase During Events at LCCC?

- 81% of respondents reported they are aware of when the LCCC hosts events.
- Of those respondents,
 52% felt LCCC events impact their business.

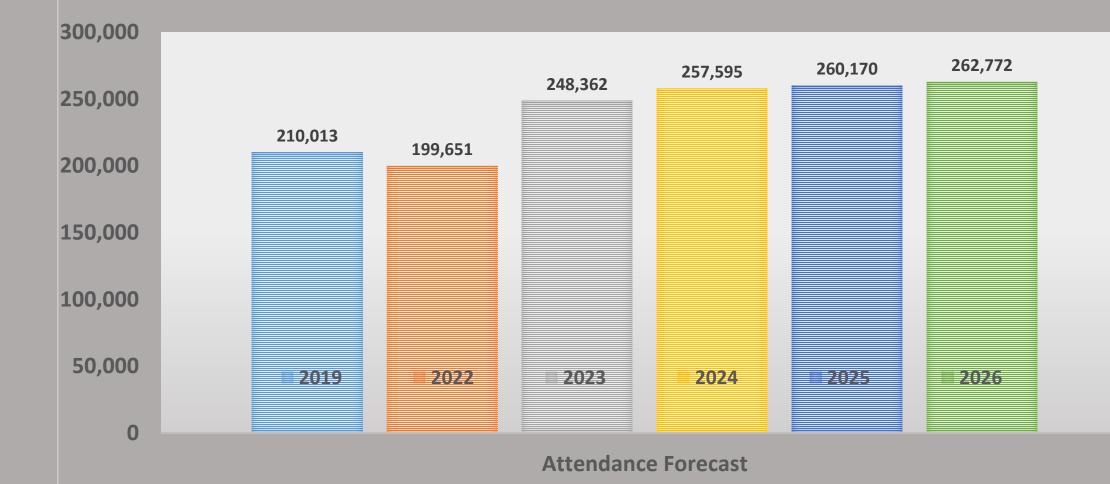
How Did Your Business Perform in 2023, compared to years prior?

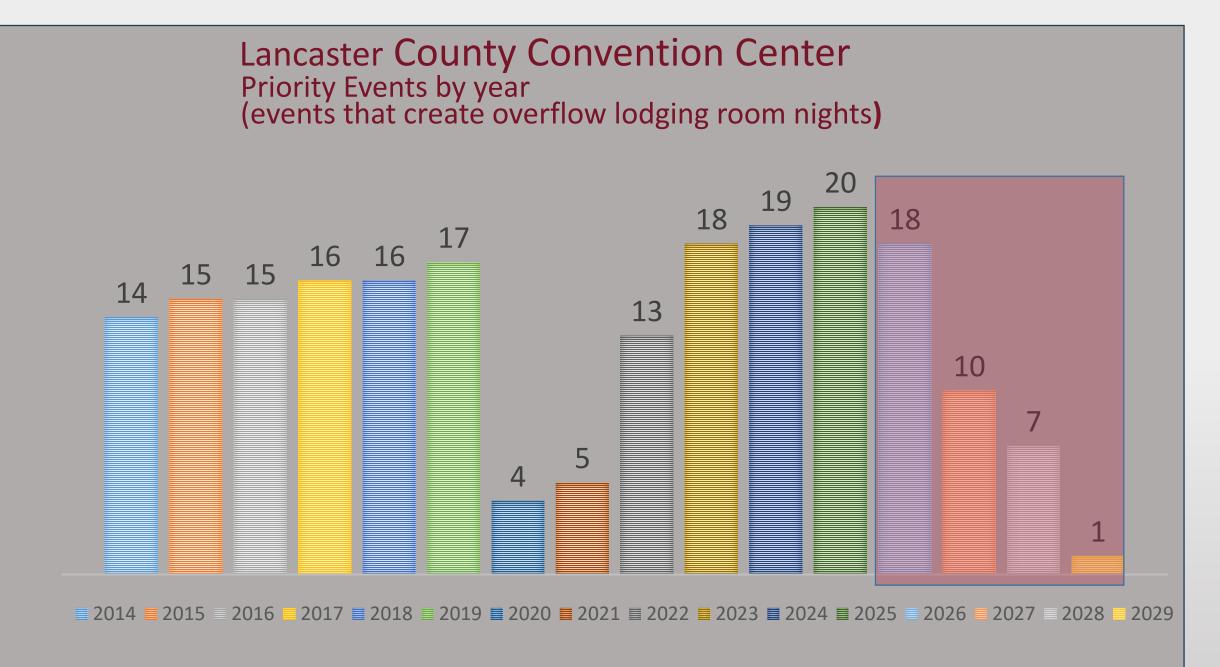
Below Average	8	21%	
Average	16	42%	
Above Average	13	34%	
Record Year	1	3%	





Lancaster County Convention Center Freedom Hall Attendance with 2 Year Projection (2025 - 2026)





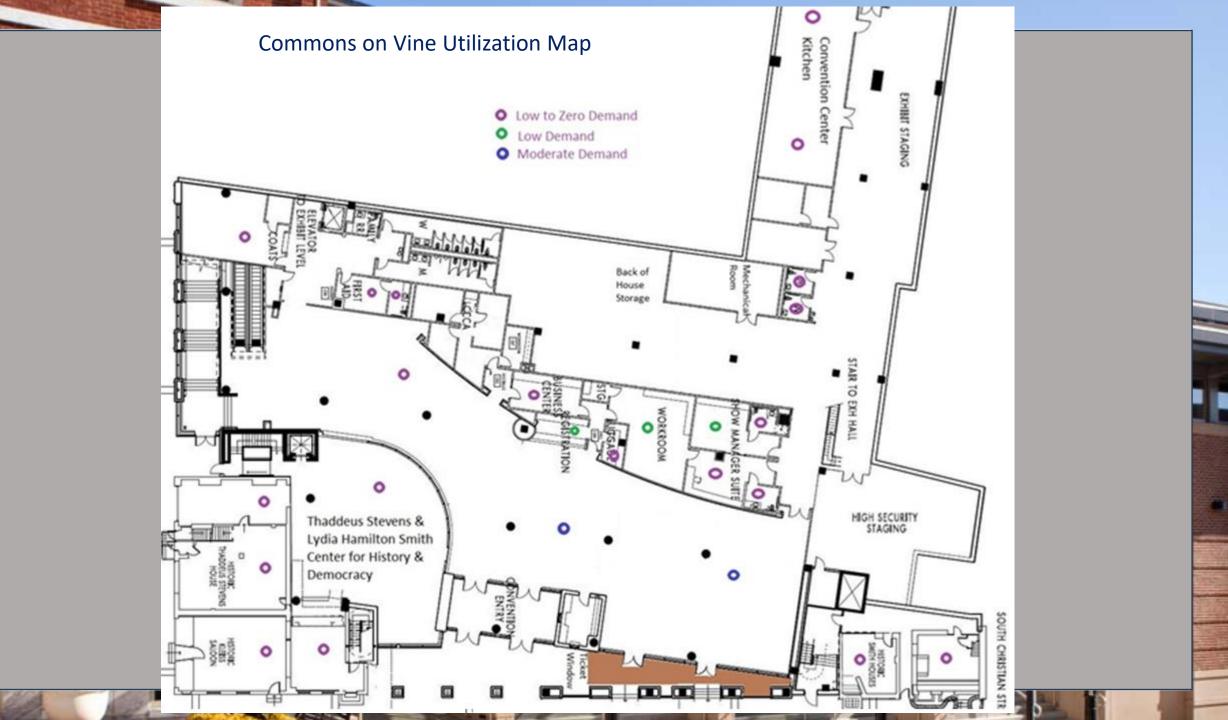


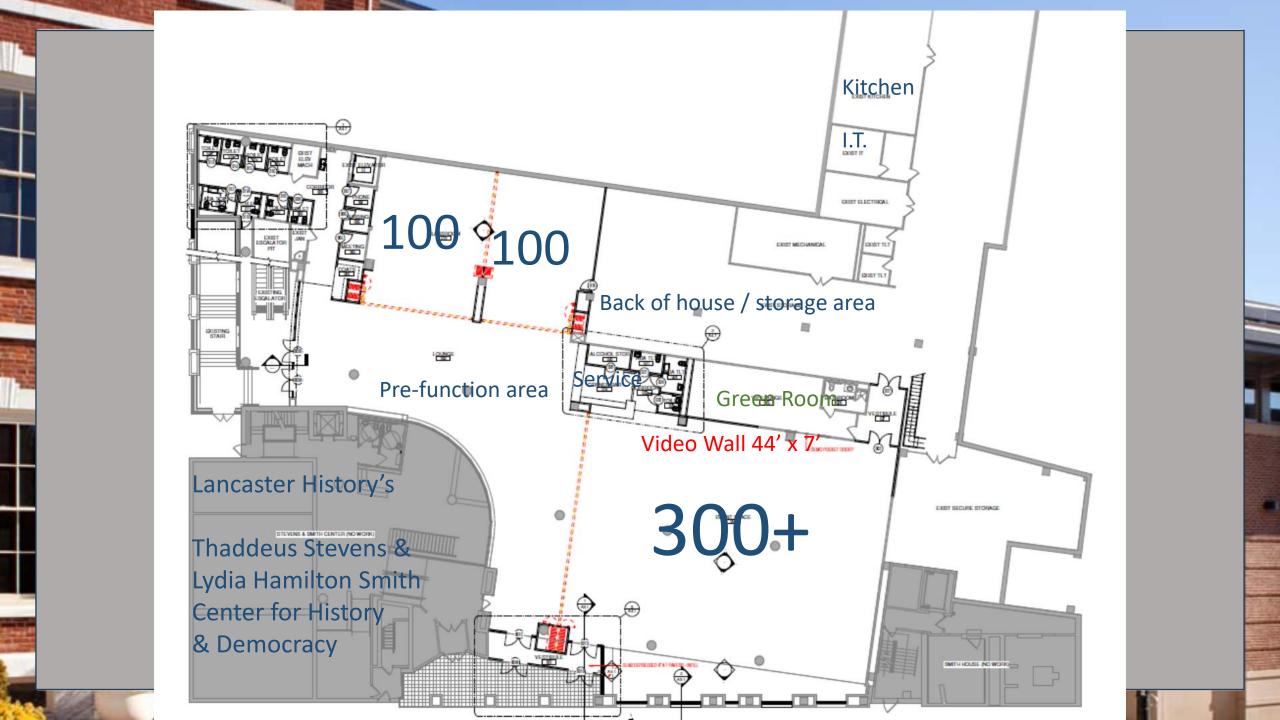


LCCCA 2024 Brief Recap

- 1. Year long process to develop a plan to increase utilization of south end of LCCC (Commons on Vine).
 - Construction anticipated to start on early 2025.
 - Lancaster CRIZ Authority board approved a grant to aid in the project's financing.













LCCCA 2024 Brief Recap

- 2. Renovation of 21 23 East Vine St Future home of LCCCA Offices.
- 3. Sale of Swan Hotel update; closing to occur on or before February 2026.

LANCASTER COUNTY CONVENTION CENTER AUTHORITY



Lancaster County Convention Center Authority – THANK YOU, LANCASTER CITY MERCHANTS!

Board Members

Sharron V. Nelson, Chair Thomas Showers, Vice Chair Darcy Pollock, Treasurer Patrick Snyder, Secretary Zach Pierson, Assist Secretary Ted Darcus, Chair, Ops Comm.

Staff

Kevin R. Molloy, Executive Director Katlyn A. Diehl, Business Manager Aimbridge Hospitality Josh Nowak, General Manager Hans Schreiber, Director of Sales & Marketing Jacyn Thompson, Director of Convention Sales