

Lancaster Downtown Investment Distric Authority  
FY 20-21 Budget

	1Q20-21	2Q20-21	3Q20-21	4Q20-21	APPROVED FY 20-21 Budget	Projected YE FY19-20 (Unaudited)	Approved FY19-20 Budget	Variance of YE vs. Budget (%)
	may - july	aug - oct	nov - jan	feb - apr				
<b>REVENUE</b>								
Assessment Revenue								
4000 - Assessments	\$280,000.00	\$35,000.00	\$36,000.00	\$19,000.00	\$370,000.00	\$368,000.00	\$355,000.00	3.66%
4001 - Interest & Penalty Income	\$0.00	\$500.00	\$500.00	\$500.00	\$1,500.00	\$3,594.01	\$1,500.00	139.60%
4005 - Prior Years Assessment Recd	\$2,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$5,000.00	\$5,766.80	\$5,000.00	15.34%
<b>Total Asesment Revenue</b>	<b>\$282,000.00</b>	<b>\$36,500.00</b>	<b>\$37,500.00</b>	<b>\$20,500.00</b>	<b>\$376,500.00</b>	<b>\$377,360.81</b>	<b>\$361,500.00</b>	<b>4.39%</b>
Donations								
4002 - Contributions Inside DID	\$3,000.00	\$51,000.00	\$15,000.00	\$3,500.00	\$72,500.00	\$70,389.22	\$70,000.00	0.56%
4003 - Contributions Outside DID	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
<b>Total Donations</b>	<b>\$3,000.00</b>	<b>\$51,000.00</b>	<b>\$15,000.00</b>	<b>\$3,500.00</b>	<b>\$72,500.00</b>	<b>\$70,389.22</b>	<b>\$70,000.00</b>	<b>0.56%</b>
Marketing Revenue								
4200 - Gift Certificates Sold	\$2,000.00	\$2,400.00	\$9,600.00	\$1,000.00	\$15,000.00	\$25,000.00	\$15,000.00	66.67%
4420 - Downtown Marketing Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
<b>Total Marketing Revenue</b>	<b>\$2,000.00</b>	<b>\$2,400.00</b>	<b>\$9,600.00</b>	<b>\$1,000.00</b>	<b>\$15,000.00</b>	<b>\$25,000.00</b>	<b>\$15,000.00</b>	<b>66.67%</b>
4004 - Miscellaneous Revenue	\$500.00	\$500.00	\$500.00	\$500.00	\$2,000.00	\$2,000.00	\$0.00	0.00%
4110 - Contracted Services	\$1,425.00	\$1,425.00	\$1,425.00	\$1,425.00	\$5,700.00	\$5,300.00	\$5,000.00	6.00%
Contribution from Cash Reserves	\$0.00	\$0.00	\$0.00	\$25,000.00	\$25,000.00	\$44,000.00	\$44,000.00	0.00%
<b>TOTAL REVENUE</b>	<b>\$288,925.00</b>	<b>\$91,825.00</b>	<b>\$64,025.00</b>	<b>\$51,925.00</b>	<b>\$496,700.00</b>	<b>\$524,050.03</b>	<b>\$495,500.00</b>	<b>5.76%</b>
<b>EXPENSES</b>								
Clean/Safe								
6100 - Bike Patrol/Ambassadors	\$51,883.50	\$51,883.50	\$51,883.50	\$51,883.50	\$207,534.01	\$199,810.98	\$199,810.98	0.00%
6201 - Cleaning Contract	\$35,405.04	\$35,405.04	\$35,405.04	\$35,405.04	\$141,620.16	\$136,454.67	\$136,454.67	0.00%
6200 - Beautification	\$500.00	\$500.00	\$500.00	\$500.00	\$2,000.00	\$2,448.35	\$2,000.00	22.42%
6241 - Equipment Maintenance	\$500.00	\$500.00	\$500.00	\$500.00	\$2,000.00	\$2,000.00	\$2,000.00	0.00%
<b>Total Clean/Safe</b>	<b>\$88,288.54</b>	<b>\$88,288.54</b>	<b>\$88,288.54</b>	<b>\$88,288.54</b>	<b>\$353,154.17</b>	<b>\$340,714.00</b>	<b>\$340,265.65</b>	<b>0.13%</b>

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<b>Marketing/Promotion</b>								
5500 - Gift Certificates Redeemed	\$3,500.00	\$3,000.00	\$3,500.00	\$5,000.00	\$15,000.00	\$16,000.00	\$15,000.00	6.67%
5020- Merchant Committee Support	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$5,000.00	0.00%
5005 - Downtown Marketing	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$10,000.00	\$10,000.00	\$10,000.00	0.00%
5030 - Stratigic Planning				\$4,000.00	\$4,000.00	\$19,666.15	\$15,000.00	31.11%
<b>Total Marketing/Promotion</b>	<b>\$6,000.00</b>	<b>\$5,500.00</b>	<b>\$6,000.00</b>	<b>\$11,500.00</b>	<b>\$29,000.00</b>	<b>\$50,666.15</b>	<b>\$45,000.00</b>	<b>12.59%</b>
<b>Insurance</b>								
6030 - Public Officials Insurance	\$0.00	\$2,550.00	\$0.00	\$0.00	\$2,550.00	\$2,394.00	\$2,550.00	-6.12%
6031 - Liability Insurance	\$0.00	\$850.00	\$0.00	\$0.00	\$850.00	\$740.25	\$850.00	-12.91%
6032 - Comprehensive Theft	\$0.00	\$0.00	\$0.00	\$150.00	\$150.00	\$142.35	\$250.00	-43.06%
<b>Total Insurance</b>	<b>\$0.00</b>	<b>\$3,400.00</b>	<b>\$0.00</b>	<b>\$150.00</b>	<b>\$3,550.00</b>	<b>\$3,276.60</b>	<b>\$3,650.00</b>	<b>-10.23%</b>
<b>Administrative Expense</b>								
6110 - Administrative Services	\$23,525.00	\$23,525.00	\$23,525.00	\$23,525.00	\$94,100.00	\$90,480.00	\$90,480.00	0.00%
6077 - Miscellaneous Operating	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,390.10	\$1,500.00	59.34%
6072 - Legal Advertising	\$250.00	\$0.00	\$250.00	\$0.00	\$500.00	\$500.00	\$500.00	0.00%
6074 - Membership Dues	\$0.00	\$0.00	\$150.00	\$0.00	\$150.00	\$325.00	\$150.00	116.67%
6075 - Postage	\$100.00	\$200.00	\$200.00	\$0.00	\$500.00	\$300.00	\$300.00	0.00%
6050 - Office Supplies	\$250.00	\$0.00	\$250.00	\$0.00	\$500.00	\$500.00	\$500.00	0.00%
<b>Total Administrative Expenses</b>	<b>\$24,125.00</b>	<b>\$23,725.00</b>	<b>\$24,375.00</b>	<b>\$23,525.00</b>	<b>\$95,750.00</b>	<b>\$94,495.10</b>	<b>\$93,430.00</b>	<b>1.14%</b>
<b>Legal/Accounting</b>								
6041 - Audit/Accounting	\$4,000.00	\$5,000.00	\$0.00	\$0.00	\$9,000.00	\$8,725.00	\$8,500.00	2.65%
6060 - Legal Fees	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$6,000.00	\$5,000.00	\$4,250.00	17.65%
4010 - Bank Service Fees	\$0.00	\$0.00	\$50.00	\$0.00	\$50.00	\$50.00	\$50.00	0.00%
<b>Total Legal/Accounting</b>	<b>\$5,500.00</b>	<b>\$6,500.00</b>	<b>\$1,550.00</b>	<b>\$1,500.00</b>	<b>\$15,050.00</b>	<b>\$13,775.00</b>	<b>\$12,800.00</b>	<b>7.62%</b>
<b>TOTAL EXPENSES</b>	<b>\$123,913.54</b>	<b>\$127,413.54</b>	<b>\$120,213.54</b>	<b>\$124,963.54</b>	<b>\$496,504.17</b>	<b>\$502,926.85</b>	<b>\$495,145.65</b>	<b>1.57%</b>
<b>TOTAL NET INCOME</b>	<b>\$165,011.46</b>	<b>(\$35,588.54)</b>	<b>(\$56,188.54)</b>	<b>(\$73,038.54)</b>	<b>\$195.83</b>	<b>\$21,123.18</b>	<b>\$354.35</b>	<b>5861.11%</b>